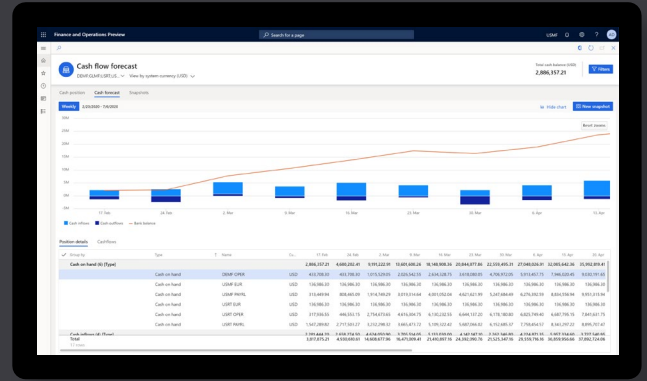




Dynamics 365

Finance

Microsoft Dynamics 365 Finance is Microsoft's financial management business application that enables medium-sized and enterprise organizations to monitor the performance of global financial operations in real-time, predict future outcomes, and make data-driven decisions to drive growth. It empowers users to do business anywhere, anytime, with an intuitive user-interface personalized for their role and preferences.



Key benefits

Drive strategic decisions with AI

Automate manual tasks and focus on adding value. Use real-time, unified global reporting, embedded analytics and predictive insights to assess the health of your business, improve financial controls, optimize cash flow and drive growth.

Unify and automate your financial processes

Integrate and automate your core business processes with financials to maximize user productivity and financial performance.

Reduce global financial complexity and risk

Quickly adapt to changing financial requirements with a rules-based chart of accounts and a no-code configuration service that simplifies regulatory and tax reporting, e-invoicing, and payments.



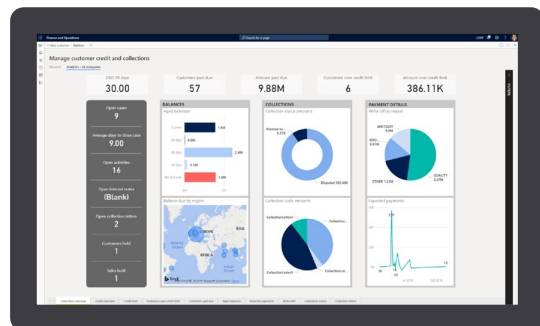
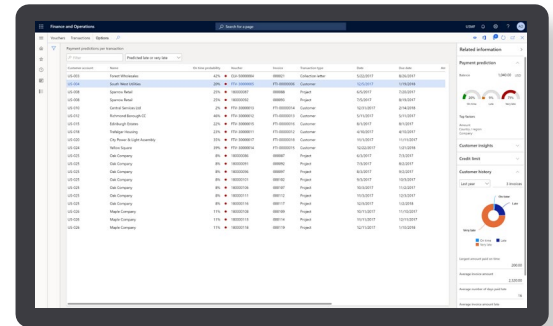
"Dynamics 365 assisted in speeding up our closing process—we've reduced the time by approximately 40 percent."

Paolo Fabiocchi
Group Chief Financial Officer
Frette

Key capabilities

Insights and strategy

Deep data and process integrations across Dynamics 365, Office 365, and partner applications offer a centralized source of information that saves time, facilitates collaboration across your organization, and enables faster, more informed decisions. AI-powered capabilities will soon enable you to quickly understand your company's cash position and proactively act to improve it. Menial tasks will be automated or removed and the barrier of developing or hiring AI-expertise will be bypassed leaving you with insights to move your business forward.

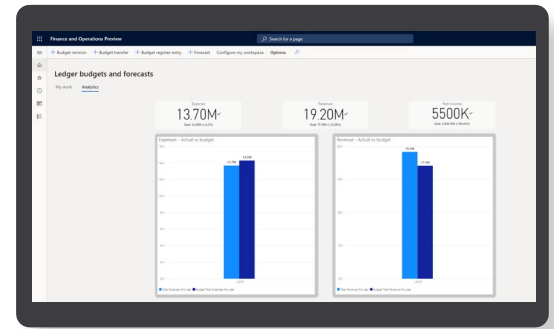


Process and productivity

Get more done with customizable workspaces, Office 365 integrations, and intelligent tools that help you prioritize and automate tasks. Use predictive insights and proactive guidance to effectively manage credit and collections processes, close books faster, and simplify global financial management with in-depth reporting capabilities, financial intelligence, and embedded real-time analytics.

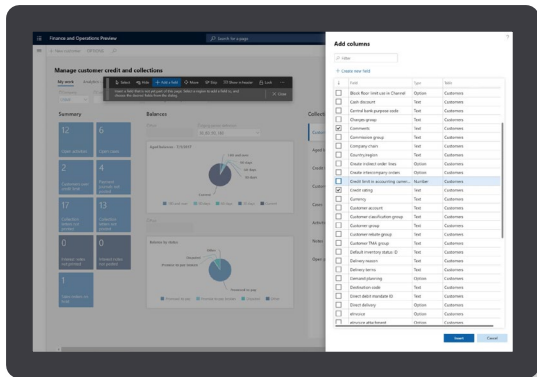
Performance and growth

Increase profitability and cash flow with predictive recommendations and proactive guidance for timely customer payments. Increase efficiency across the business with financial process automation, budget control, and financial planning tools; and expand faster—whether optimizing across subsidiaries, acquiring companies, or growing organically—with rapid deployment across 37 countries and 42 languages.



Compliance and risk

Leverage credit management tools that minimize risks while delivering flexibility and control for global organizations. Automate revenue forecasting, allocation, recognition, subscriptions, and renewals, and reporting through a rule-based event handling process that enables your business to comply with accounting standards, including IFRS 15 and ASC, and to accurately and effortlessly calculate and report your financial statements.



Why Microsoft?

Roll out a powerful ERP application to get real-time information on almost any device, at any time. Leverage unmatched rapid and scalable deployment options that offer you the best of both worlds (cloud and on-premises) to meet today's global business requirements, and have the flexibility to adapt with ease as your business needs evolve. Simplify and accelerate business process changes, seamlessly integrate with legacy systems, and scale globally at your own pace.

Dynamics 365

Transform how you do business. Capture new opportunities across your organization when you bring people, data, and processes together with Microsoft Dynamics 365—intelligent business applications that help you manage and run your entire business while better engaging customers.



For more information, visit

<https://hubs.li/Q013jwXv0>

Call: 800.331.8382 | Email: info@cfbs-us.com

Clients First Business Solutions

Better together

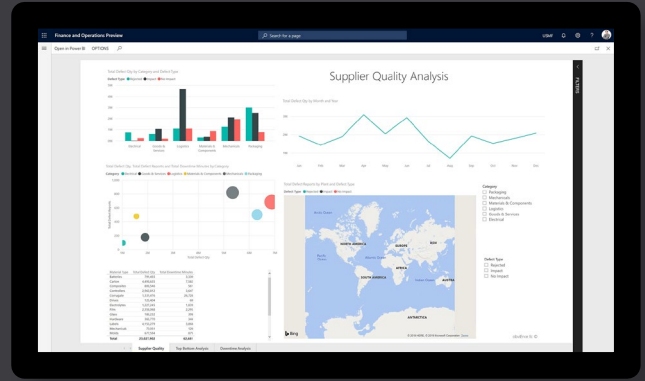
- **Supply Chain Management:** Move from reactive to proactive operations
- **Commerce:** Drive retail operations and delight customers with exceptional shopping experiences
- **Human Resources:** Deliver HR operational excellence
- **Field Service:** Deliver quality, proactive field service
- **Customer Insights:** Get relevant insights to better understand and engage with customers
- **Sales:** Turn relationships into revenue by empowering your sales team with actionable insights



Dynamics 365

Supply Chain Management

Microsoft Dynamics 365 Supply Chain Management provides manufacturers, distributors, and retailers with the real-time visibility and intelligence they need to move from reactive to proactive operations. It unifies data and uses predictive insights from AI and IoT—across order fulfillment, planning, procurement, production, inventory, warehousing, and transportation—to maximize operational efficiency, product quality, and profitability.



Copper State Bolt & Nut Co.

“With Dynamics 365, I feel like I have my hands on all the levers of the business at once. I have total visibility into our data, and I understand exactly what that data is showing me at all times.”

Carl Spackman

Copper State Bolt and Nut Co.
Vice President of Finance

Key benefits

Innovate with intelligent manufacturing operations

Bring speed, agility, and efficiency to your manufacturing to connect and optimize production planning, scheduling, operations, and cost management.

Streamline your supply chain planning and logistics

Maximize customer satisfaction and drive profitability by optimizing material sourcing, fulfillment, and logistics.

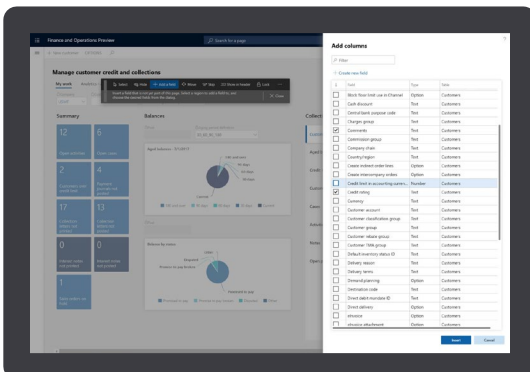
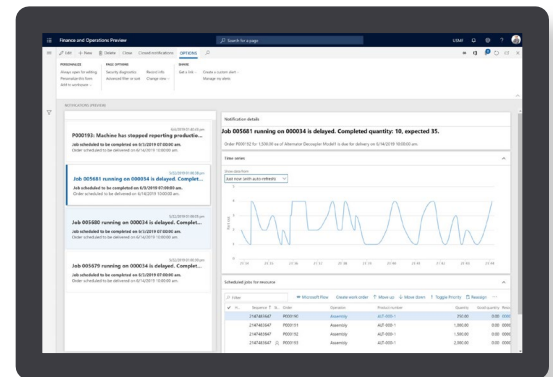
Modernize your warehouse and asset management

Manage inventory and assets with precision using machine learning-enhanced guidance that recommends optimal inventory volumes, optimizes asset deployment, and streamlines processes.

Key capabilities

Manufacturing

Drive intelligent operations through a connected factory that uses IoT, AI, machine learning, and mixed reality to optimize people, processes, and equipment. Intelligent inventory management tools more accurately predict demand and optimize resources, while flexible, automated workflows accelerate product delivery and help ensure product quality and consistency.

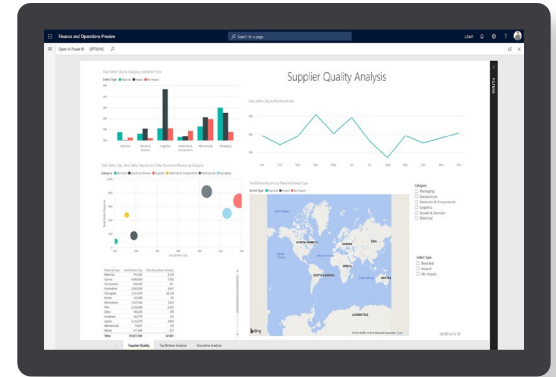
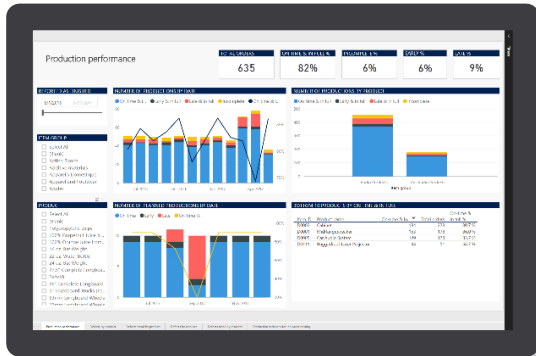


Supply chain

Use unified data from across the value chain to gain enhanced visibility into operations and make more informed decisions. Simplify the procurement processes by using a single application to manage contracts, vendors, and monitor on-time delivery performance. Accelerate fulfillment with order routing based on availability and capacity constraints across companies, sites, and warehouses.

Warehouse management

Get end-to-end visibility into your warehouse operations, and more effectively manage the capacity, consumption, and movement of your raw materials and finished goods. Use intelligent warehouse management and automation capabilities to optimize put-away activities, storage across stock rooms and distribution centers, and accelerate pick-pack-ship activities to increase capacity and reduce fulfillment times.



Asset management

Track and strategically deploy assets to increase productivity and improve the overall equipment effectiveness of your mission-critical assets. Maximize the longevity and performance of high-value assets while reducing costs and production downtime by more effectively predicting and planning maintenance; and simplify maintenance with a single solution that supports multiple types of maintenance, including predictive, corrective, condition, and preventative maintenance.

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- **Retail:** Drive retail operations and delight customers with exceptional shopping experiences
- **Talent:** Attract, engage, and grow talent to achieve high-impact, sustainable business results
- **Field Service:** Turn service calls into a strategic advantage with super-charged scheduling and predictive services
- **Customer Insights:** Get relevant insights to better understand and engage with customers
- **Sales:** Turn relationships into revenue by bringing digital intelligence into each deal